

Scott Brooks Video Transcripts

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SCOTT: So, the next question for you guys is kind of going back what you said a moment ago. Remember back in 2008 when the market crashed so bad? The next question is, how much did guys lose in '08? You said about 30%, it's like it was at least 30%. I mean how much do you . .

ROY: Well, now that we, since we talked about it, it was probably closer to around 50% based on what you were saying a minute ago. We took a big hit.

SCOTT: So, what do you think? Does 50% sound about right to you, Patty?

PATTY: Yeah.

SCOTT: Okay. So, 50%. Was that a little or a lot to you guys?

ROY and PATTY: That was a lot.

SCOTT: It was a lot?

ROY: Yeah. It was scary.

SCOTT: Yeah. So, the market peaked in 2007, it went down, then it came back up again to get back to even. How long did it take you guys to get back to even? Do you remember, from the high in 2007, to where you are today?

ROY: Well, we're in 2017 from 2008, so that's, you know, that's nine years almost. I think five to nine years before we really got to the point where we're at today.

SCOTT: The average person took between four and six years.

ROY: Yeah, we're probably in that ballpark, yeah.

SCOTT: So, what, five years, six years?

ROY: About five, six years, yeah. You know, basically, we saw everything on paper.

SCOTT: Even though it was just a paper loss, it's still awfully real. That's what you learned in the class: a paper loss is a real loss. It doesn't matter that it comes back. Remember, we learned in class, it doesn't matter that it comes back, it didn't lose anything because I didn't sell. Well, actually, you lost the five to six years of time that your money needed to be working for you instead of just trying to get back to even. You know, at this stage of your life, how many five or six-year periods of life do you have left?

PATTY: Not many!

SCOTT: So, you don't want to waste them, do you? All right. So, what I want to do now is I want to talk about retirement. Before I talk about retirement, all right, we're going talk about retirement, we're going to talk about income, we're going talk about risk, we're going to talk about loss, we're going to talk about all of that stuff, okay? But, before we talk about retirement specifically, I want to define retirement for you, okay?