Mr./Mrs. Client

Wow!  What crazy times we are living in right now!  The threat of this global pandemic called Covid-19 has wreaked havoc to our daily lives!

The good news is you were prepared for this!  Your accounts with us are performing **exactly as planned!**  The private wealth strategies are well positioned to take advantage of the markets when they recover and your annuities **haven’t lost a dime!**

Unfortunately, there are many people out there who are hurting and scared!  If they don’t act fast they could be in danger of losing their retirement dreams and be forced to **work the rest of their lives!**

These people, your family, friends, neighbors and coworkers deserve the same peace of mind that you enjoy!

What I would like is for you to give me a few **names of people you know and care about** that we could help.  Think of your family, friends, neighbors, coworkers, or even people you go to church with.

I will do a review with them and then build them a plan with step by step instructions on how they can **retire without worry!**

Our office has extended our hours to nights/weekends to accommodate as many people as we can in these scary times.

**Please reply to this message with their:**

**1.       Name**

**2.       Relationship to you**

**3.       Phone #**

**4.       Email address**

Thank you so much for trusting us with your retirement planning needs.  It brings us great joy to know that we have helped people be able to enjoy retirement no matter what is going on in the world around them.

Thank you,

(agent name)